

Orthopedic Solutions, Inc. Finds “Missing” Pieces with Wasp Barcode Technologies

BUSINESS CHALLENGE

Needed to discover an easy way for clients to manage the volume of medical equipment associated with healthcare delivery

SOLUTION

Wasp Inventory Control with WWS100i pocket barcode scanner enabled OSI's clients to quickly and accurately input and manage items across multiple stock locations.

BENEFITS

90% decrease in inventory shrinkage
EASY implementation
EASY to use
IMMEDIATE ROI

CUSTOMER PROFILE

Orthopedic Solutions, Inc. (OSI) evaluates provides consultation to ancillary services of orthopedic practices and recommends solutions that increase revenue and decrease costs.



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- Matt Fitterer, Orthopedic Solutions

Orthopedic Solutions bring products and services to orthopedic practices through the delivery of durable medical equipment, medical and surgical supplies, therapeutic products and pharmaceuticals. They recommend that every orthopedic practice invest in a reliable tracking system to help practices effectively monitor and maintain inventory and assets “Items must be stored and managed within the medical office, so of course there’s a desire to not lose items,” said Matt Fitterer Account Executive at Orthopedic Solutions. “It was as if my clients items kept walking away, they couldn’t find them, and they had no way of knowing who had used them last.”

Searching for a Reliable Inventory Tracking System

Medical equipment, medications and surgical supplies had to be manually

entered into a database; doing so required time, and often resulted in error due to miscalculation. Orthopedic Solutions recommends Wasp, to its clients as a reliable software tracking solution for clients who wish to virtually eliminate manual data entry errors and significantly reduce time spent inputting information.

Discovering Accurate Performance

After personally testing Wasp’s WWS100i pocket barcode scanner, Fitterer began recommending it to his clients because it is a durable CCD barcode scanner and its capabilities for reading poorly printed and damaged barcodes.

Many times barcodes are added to items only because the FDA demands it. So there isn’t proper care taken with the application, thus creating

barcodes that are hard to read and scan. Based on years of real life experience, Fitterer believes that applying Wasp's scanner to the tracking process will save his clients valuable time and money.

"My clients had a hard time tracking inventory. Manual tracking was slow and increased the amount of errors in data, on top of that, inventory was misplaced or lost – we had a huge inventory shrinkage issue," said Fitterer. After implementing Wasp's scanner, Fitterer's clients reported a 90 percent decrease in inventory shrink. Furthermore, clients reported improved employee performance as a result of having a better tool to work with.

Besides competitive cost, ease-of-use and swift implementation, Fitterer believes the true selling point is client satisfaction. "When recommending Wasp's products to my clients, obviously they are happy with the affordability and easy implementation, but what

really gets them is the numerous reports of other customers who are also happy with Wasp," said Fitterer.

WASP HELPS ORTHOPEDIC SOLUTIONS AND ITS CLIENTS:

- Enhance medical equipment tracking and save money by keeping tabs on moving parts
- Easily detect data with poor print contrast ratios (PCRs) or other label-quality issues
- Manage inventory without the headaches and inconsistencies associated with manual tracking

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